

Business Development Manager – Semiconductor manufacturing process (m/f/d)

Silicon Alps Cluster GmbH



Graz



Volltime



from now on

The Silicon Alps Cluster is a dynamic innovation network dedicated to strengthening the electronics and microelectronics sector in southern Austria. Driven by a passion for excellence, it boosts the competitiveness and innovative power of its members – from leading companies to renowned research institutions.

A dedicated **Business Development Manager (m/f/d) is being sought for the Technology department** to join the AT-C3 Competence Center team as soon as possible. This role involves collaborating with partners, managing funded innovation projects, and connecting customers with the right experts in process technology and technology selection to drive cutting-edge chip development.

Your Responsibilities:

- Working together with Solution Managers in the partner organizations on project concepts for SMEs and startups to give them access to process competencies and the European Pilot lines for Chips
- Project management and documentation for funded (eligible) projects in the field of innovation services
- Screening for expert services in the Network of the European Chips Competence Centers and assignment of tasks to external experts
- Screening and preparation of projects for the Project Evaluation Board
- Organizing the matching experts for the customers - within the network and outside – for the areas of process technology and the selection of the technologies to be used

Your Profile:

- Completed degree in a relevant field (e.g. Physics & Material Sciences, Electrical Engineering, Mechatronics & Automation Technology, Manufacturing processes for semiconductor production, Artificial Intelligence etc.) or equivalent qualification
- Minimum 2 years of professional experience in a management position, requiring responsibility and the ability to work independently
- Strong determination to work on the business development side of the industry with a strong customer focus
- Project management for your customers from the project idea to the finished concept
- Strong organizational skills, project management skills and communication skills as well as event management skills
- Self-initiative, strong implementation skills and an independent working style, resilience and enthusiasm for highly complicated projects in new and exciting fields
- Fluent in German (C1/C2) and English (C1)

Opportunities & benefits:

- An attractive and dynamic job environment at a modern office at the Inffeld Campus in Graz
- High degree of autonomy
- Dynamic work environment with short decision-making processes
- Space for developing your own ideas
- Support for professional and personal development
- A highly committed team with flat hierarchies, strong team spirit, and a positive work climate
- A culture of values in action (professionalism, loyalty, and openness)
- Attractive annual salary around at €63,000,00 gross, depending on experience and qualifications

Interested? Join the Silicon Alps Cluster and be part of a forward-thinking organization shaping the future of chip design in Europe

CATRO connects companies with the right talents – precisely, individually, and with a strong network. We take careers and businesses to the next level!

Send us your application – our consultant Jasmin Hödl, MA, is looking forward to it! Simply submit it with

Ref. No. 50.3196 to catro.sued@catro.com. Your data is in safe hands with us – confidentiality is our top priority.